

## HOW TO PREDICT LOCAL REAL ESTATE MARKET CYCLES

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## This Is Part #14 of a Multi-Part Educational Video Series

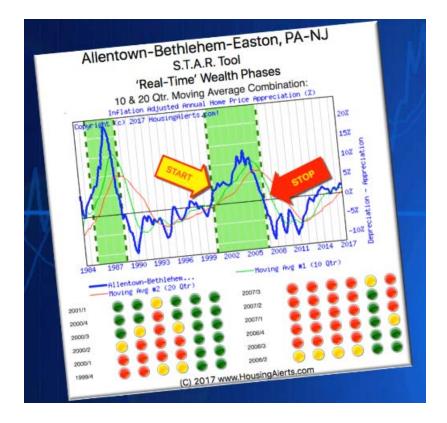
## You may watch the entire series (free of charge) at: http://www.housingalerts.net/cycles14

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**Note:** Due to image sizes, some blank white space will appear on some pages. Please read the report all the way to the end.

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Now that you know how to find the best and worst markets, the simplest way to get stinking rich from all this is to simply follow their Wealth Phases.

Here's how these Wealth Building Phases work, just going alphabetically with some examples.

Allentown PA

Pay attention to the blue line. Note how EACH market is different. See how Allentown's Green wealth phase started in 2001 and ended in 2007, and hasn't started a new UP cycle – these green shaded areas - yet?



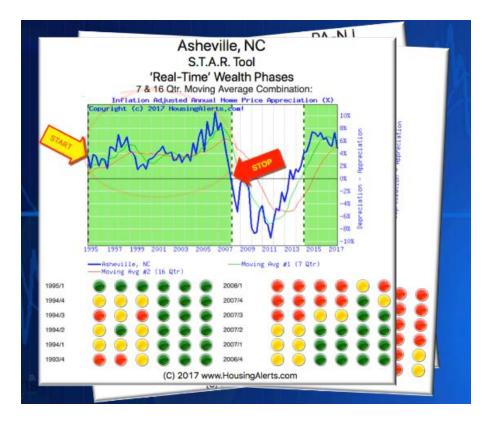
Compare this with the next one - Ann Arbor MI

Ann Arbor's green wealth phase started in 1995 – almost six years before Allentown ...and ended in 2003

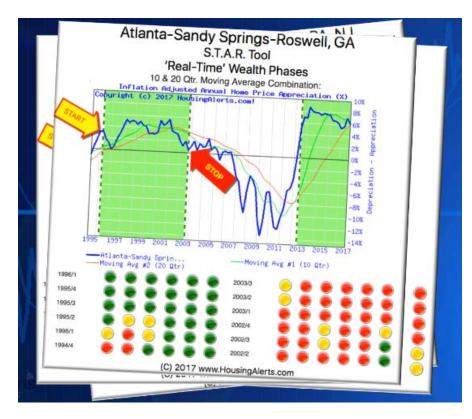
As Ann Arbor's 8 year up-cycle was winding down, Allentown's Wealth Phase was just beginning.

Look how Ann Arbor completely missed the housing boom. When many markets were red hot in 2005 and 2006, Ann Arbor started dropping like a rock.

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## Compare that to Asheville NC – it had a 13-year wealth phase.



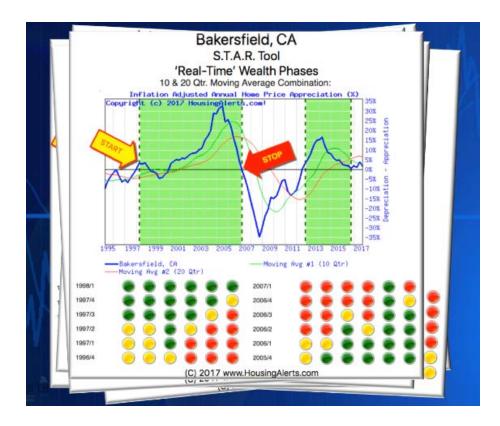
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Next is Atlanta... look how different its blue signature is - Its Wealth Phase ENDED in 2003 - just as the housing boom was getting started.

You can see how all the RED icons here – down here on the right – were telegraphing way in advance how Atlanta's up-cycle was coming to an end in 2002 and 2003.



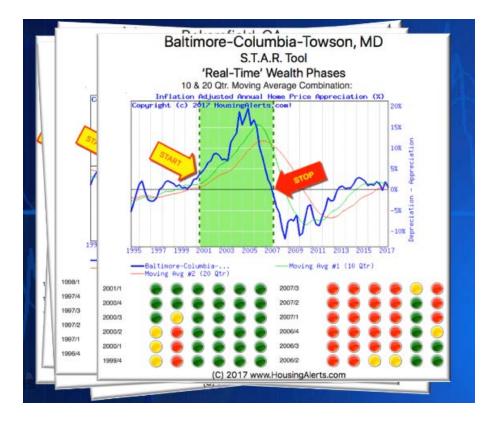
Atlantic City – it had a powerful up-cycle starting in the late 90's – then rolled over and went negative in 2007 and to this day has never recovered ... over a decade of steady home price declines ever since.



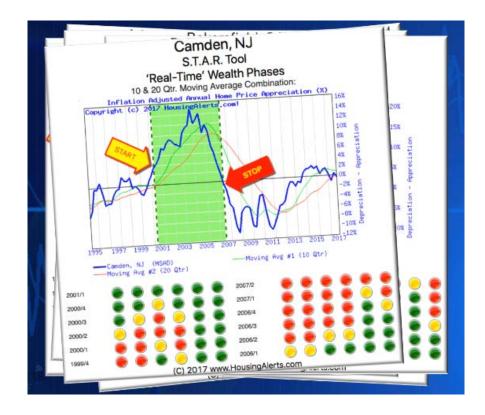
Bakersfield CA – Bakersfield had huge appreciation and huge declines – over 30% PER YEAR at its peak and trough.

A lot of California markets led the recovery back in 2012 – ... but Bakersfield's recent wealth phase has ALREADY petered-out... see how the green Wealth Phase area ended in 2016?

...and remember these green shaded areas are added or updated in real time by our algorithms, every time we upload new data.



Baltimore still hasn't entered a new wealth phase



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Same for Camden NJ

But even Detroit MI is in a Wealth Phase right now – after completely missing out on the on the last housing 'boom.'

See how each market's signature – the blue line – is different?

All markets move in cycles.

No cycle lasts forever.

That's why you can't buy and hold – *forever.*